

INTERIM RESULTS PRESENTATION

FOR THE SIX MONTHS FROM 1 JULY 2022 TO 31 DECEMBER 2022

30 MARCH 2023



INVESTING IN THE FUTURE OF UK GROCERY

Agenda and Presenting Team

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Ben Green Principal



Steven Noble CIO



Haffiz Kala Finance Director



Robert Abraham Managing Director



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Grocery growth 8.8% =

> Robust income

Supermarket property valuations not immune from macro

Attractive levered returns Balance sheet flexibility

Photo: Tesco, Colchester



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Financial Results

Financial highlights Income statement Growth in rental income Debt financing Statement of financial position Portfolio valuation Movement in EPRA NTA per share

Image: Tesco, Leicester



Financial highlights to 31 December 2022



1) Includes investment in SUPROOD SUPERMARKET INCOME REIT SUPERMARKET INCOME REIT

Includes investment in joint venture Including post balance sheet events Annualised passing rent. Six months to 31 December 2022 vs six months to 31 December 2021 Interim dividend paid per share

	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m	% change YoY
Net rental income	45.9	32.6	+41%
Net income from joint venture (undistributed)	7.4	6.2	
Administrative & other expenses	(7.9)	(6.2)	
Finance expense	(9.0)	(5.7)	
Adjusted earnings	36.4	26.9	
Adjusted earnings per share	2.9 pence	3.1 pence	
Dividends paid	37.0	23.9	
Dividend cover	0.98x	1.13x	
Adjusted EPRA cost ratio	15.1%	15.9%	

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Growth in passing rent



Past performance is not indicative of future results.



Growth in passing rent relates to the Direct Portfolio only. Movements based on annualised passing rent. Rental uplift includes rent smoothing.

	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m	% change YoY
Net rental income	45.9	32.6	
Net income from joint venture (undistributed)	7.4	6.2	+20%
Administrative & other expenses	(7.9)	(6.2)	
Finance expense	(9.0)	(5.7)	
Adjusted earnings	36.4	26.9	
Adjusted earnings per share	2.9 pence	3.1 pence	
Dividends paid	37.0	23.9	
Dividend cover	0.98x	1.13x	
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Net rental income	45.9	32.6	
Net income from joint venture (undistributed)	7.4	6.2	
Administrative & other expenses	(7.9)	(6.2)	+27%
Finance expense	(9.0)	(5.7)	
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Adjusted earnings per share	2.9 pence	3.1 pence	
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Net income from joint venture (undistributed)	7.4	6.2	
Administrative & other expenses	(7.9)	(6.2)	
Finance expense ⁽¹⁾	(9.0)	(5.7)	+59%
Adjusted earnings	36.4	26.9	
Adjusted earnings per share	2.9 pence	3.1 pence	
Dividends paid	37.0	23.9	
Dividend cover	0.98x	1.13x	
Adjusted EPRA cost ratio	15.1%	15.9%	



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Including post balance sheet even

SUPERMARKET INCOME REIT

(2) LTV as at 30 March 2023 based on drawn debt net of unamortised arrangement fees

Diversified lenders with substantial liquidity



Debt maturity profile as at 31 December 2022. Includes all uncommitted extension option



- 1) Undrawn debt as at 31 December 2022
- 2) Weighted average debt maturity includes post balance events and uncommitted extension options

Hedging strategy designed to protect dividend





SONIA curves as at date shown, for period March 2023 to December 2030. Sourced from Chatham Financial.

Income statement – adjusted earnings

	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m	% change YoY
Net rental income	45.9	32.6	
Net income from joint venture (undistributed)	7.4	6.2	
Administrative & other expenses	(7.9)	(6.2)	
Finance expense	(9.0)	(5.7)	
Adjusted earnings	36.4	26.9	+35%
Adjusted earnings Adjusted earnings per share	36.4 2.9 pence	26.9 3.1 pence	+35%
			+35%
			+35%
Adjusted earnings per share	2.9 pence	3.1 pence	+35%
Adjusted earnings per share Dividends paid	2.9 pence 37.0	3.1 pence 23.9	+35%



RA NTA per share	92 pence	113 pence	
RA net tangible assets (NTA)	1,146.9	1,115.1	
epaid rents and other liabilities	(40.9)	(27.6)	
rrowings	(685.4)	(478.0)	
oss assets	1,924.0	1,620.7	+19%
ner assets	55.0	16.0	
sh and cash equivalents	35.4	23.6	
estment in joint venture	197.8	167.5	
ancial asset held at amortised cost	10.7	0.0	
estment properties	1,625.1	1,413.5	
	As at 31-Dec-22 £m	As at 31-Dec-21 £m	% change YoY
	As at	As at	c



Impact of market yield shift on valuation





Past performance is not indicative of future results.



- Includes financial assets held at amortised cost and includes acquisition cos
- (2) Acquisition costs include SDLT, agent and legal fees. An element of the Chineham purchase price and an element of the Bradley Stoke purchase price has been assigned to acquisition costs.
- (3) Includes financial assets held at amortised cost.

Movement in EPRA NTA per share



Past performance is not indicative of future results.

(1) Pro forma as at 20 September 2022, reported in FY 22 Results

SUPERMARKET INCOME REIT (2) Includes JV revaluation

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Grocery Market

Strong grocery market Tenant strength Omnichannel growth Vendors and purchasers Transaction volumes Supermarket property yields Supermarket property returns

Photo: Tesco, Sheffield



Grocery market goes from strength to strength...



Grocery market growth⁽¹⁾



...enhancing tenant financial strength







Financial Times and Tesco Q3 and Christmas Trading Statement 2022/23 – retail free cash flow of at least £1.8b Financial Times Sainsbury's Q3 Trading Statement 2022/23 – retail free cash flow of £600 million

3) Direct Portfolio by value as at 31 December 2022.



Long term growth drivers in UK grocery

£33bn

Growth over last 5 years⁽¹⁾

44% Working from

home⁽²⁾

17%

Grocery price inflation⁽³⁾ 3%

Projected population growth⁽⁴⁾

Photo: Tesco, Mansfield



IGD channel data 2018 to 2023
 ONS workforce data: 44% working from home in the four months September 2022 to January 2023
 Kantar data four weeks to 19 February 2023
 ONS national population projection data: '2020-based interim.' 3.2% growth over 10 years between mid-2020 and mid-2030



>80% of online grocery is fulfilled from omnichannel stores



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Vendors ⁽¹⁾	Transaction value £m	Purchasers ⁽³⁾	Transaction value £m
British Land Plc	1,028	SUPR	1,830
SUPR & BA ⁽²⁾ JV	520	Tesco Plc	1,612
Legal & General Property	397	Realty Income	1,099
USS	333	Sainsbury's	520
Aberdeen Standard Investments	328	LXI REIT	277
Aviva	324	Blackrock	156
Other	5,782	Other	3,218
Total	8,713	Total	8,713



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(3) Source: Property Data UK July 2017 to March 2023 and Atrato buyback in the Sainsbury's Reversion Portfolio. Capital research. SUPR includes the 25% stake in the

Operator buybacks significant in 2022





Source: Colliers transactions volumes 2019 to 2022, Property Data UK from 2019 to 2022 and Atrato Capital research. SUPR includes the 25% stake in the Sainsbury's Reversion Portfolio. Tesco Plc includes the property values of its 50% stake buyback in Atrato, Sparta and Dorney portfolios. Sainsbury's includes the property value of the 51% stake buyback in the Sainsbury's Reversion Portfolio.

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Supermarket property not immune to yield drift



reports windo sourced from MCCI for the period March 2000 to December 2022



Property yields sourced from MSCI for the period March 2006 to December 2022

Atrato supermarket property yield series





Property yields sourced from Atrato Capital research based on representative investment market transactions exceeding 10 years in lease length with fixed uplifts or index-linked rent reviews. Excluding open market rent reviews. As at 29 March 2023. The value of investments and the income from them can fall as well as rise.



Forecasts are based on assumptions, estimates, opinions and hypothetical performance analysis, therefore actual results may vary, perhaps materially, from the results contained here.



Current: 5.5% NIY on entry and exit, long run finance cost of 5.0% (based on the SONIA curve), 35% LTV, inflation is based on swaps curve (RPI: 3.5% and CPI: 2.6% long run avg). ERV growth of 1.8%.

Previous: 4.5% NIY on entry and exit, finance cost of 2.5%, 35% LTV, inflation of 3.0% and ERV growth of 1.0%.

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Current Portfolio

Unique portfolio Diversified income Non-grocery Omnichannel store Sustainability SRP investment Outlook



Image: Sainsbury's, Hessle

Unique portfolio of handpicked supermarkets





- (1) Direct Portfolio weighted by value based on 31 December 2022
- (2) Iceland Food Warehouse
- (3) Supermarkets portfolio only. Estimated store trading based on Atrato Capital research

Growth and diversification of income



SUPR SUPRMARKET INCOME REIT

Complementary non-grocery portfolio assets



Over 75% of non-grocery portfolio is essential retail⁽¹⁾



Exposure by value⁽¹⁾

	Units	Value	% of Direct Portfolio
DIY	4	£19m	1.2%
Food and beverage	25	£18m	1.1%
Medical and pharmacy	12	£16m	1.0%
Other retail	17	£14m	0.9%
Local amenities	43	£13m	0.8%
Homeware	17	£12m	0.7%
Fashion	2	£5m	0.3%
Discount store	6	£5m	0.3%
Automotive	5	£4m	0.2%
Private rental	1	£lm	0.0%
Total		£106m	6.5%



Omnichannel stores as revenue centres





Tesco Thetford

Total site revenue: £65-75m pa⁽¹⁾



This graphic is for illustrative purposes only.



Estimated annual revenue based on Atrato Capital research. Includes petrol station sales

Further developing the sustainability strategy



Working towards net zero



Signatory of the UNPRI associated pledge



Targeting full compliance ahead of 2025 deadline

Appointed specialists



Science based carbon reduction target



Sustainability strategy



EPC ratings by value based on 31 December 2022 valuations

SRP: investment timeline

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This graphic is for illustrative purposes only.





SRP: Sector specialism unlocking value

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Invested £217m via JV into 26 Sainsbury's stores on short leases⁽¹⁾

Value created via underwriting Sainsbury's ongoing occupation

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Sainsbury's purchase 21 stores for £1,040m 4 stores on new 15 year leases⁽²⁾ 1 to be sold vacant possession



£431m sale proceeds due to be received mid 2023

1.9x money multiple & IRR 30%





Including BAPTL's stake in the JV. Excludes costs

) Subject to five yearly open market rent reviews and a tenant break at year 10

Based on Atrato Capital research

SRP: Balance sheet flexibility



There is no certainty that these hypothetical circumstances will come to pass and should not be taken as an indication or guarantee of any future transaction.

- SUPR 000 SUPERMARKET INCOME REIT
- Over the investment period
-) $\,$ Generated by sale of SUPR's interest in the SRP to Sainsbury's as announced on 14 March 2023
- 3) Assumes 6.0% NIY. Includes standard purchasers costs of 6.8%
- Assumes 5.0% finance cost
The outlook for Supermarket Income REIT



STRUCTURALLY SUPPORTED GROWTH SECTOR HIGHLY CONTRACTED, INFLATION-LINKED RENTAL GROWTH

BALANCE SHEET FLEXIBILITY AND SUSTAINABLE DIVIDEND ATTRACTIVE LEVERED RETURNS FROM VALUE ADD TRANSACTIONS





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Appendix: Financial

EPRA metrics Adjusted earnings reconciliation IFRS income statement IFRS balance sheet Joint venture income statement Joint venture balance sheet Debt metrics

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Photo: Morrisons, Dalton Park





	As at 31-Dec-22	As at 31-Dec-21
EPRA NTA per share	92 pence	113 pence
EPRA NRV per share	102 pence	123 pence
EPRA NDV per share	97 pence	113 pence

	Six months to 31-Dec-22	Six months to 31-Dec-21
EPRA EPS	2.6 pence	3.1 pence
EPRA NIY	5.3%	4.6%
EPRA cost ratio	16.7%	15.8%



	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m
Adjusted earnings	36.4	26.9
Less:		
Swap income on hedging instruments	(2.1)	-
Non-recurring debt restructuring costs	(1.5)	-
EPRA earnings	32.8	26.9
EPRA earnings per share	2.6 pence	3.1 pence



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	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m
Net rental income	45.9	32.6
Administrative and other expenses	(7.9)	(6.2)
Change in fair value of properties	(248.1)	11.0
Change in fair value of interest rate derivatives ⁽¹⁾	(1.0)	-
Share of income from joint venture	18.9	37.2
Operating Profit	(192.2)	74.6
Finance expense	(10.4)	(5.7)
Profit/(loss) for the year	(202.6)	68.9
Fair value movement of derivatives	1.8	2.2
Total comprehensive income/(expense)	(200.8)	71.1





	As at 31-Dec-22	As at 30-Jun-22
	£m	£m
Investment property	1,625.1	1,561.6
Financial assets held at amortised cost	10.7	1,501.0
Investment in joint venture	197.8	177.1
Other non-current assets	32.0	5.3
Cash and cash equivalents	35.4	51.2
Trade and other receivables	7.5	1.9
Other current assets	15.5	0.3
Total assets	1,924.0	1,808.0
Bank borrowings	(685.4)	(348.5)
Deferred rental income	(21.2)	(16.3)
Trade and other payables	(19.7)	(10.7)
Total liabilities	(726.3)	(375.6)
Net assets	1,197.7	1,432.5
Share capital	12.4	12.4
Share premium	497.3	494.2
Capital reduction reserve	741.8	778.9
Retained earnings	(60.7)	141.9
Cash flow hedge reserve	6.9	5.1
Total equity	1,197.7	1,432.5





	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m
Rental income	26.9	26.6
Expenses	(0.2)	(0.2)
Finance cost	(6.8)	(7.7)
Taxation	(1.8)	(1.7)
Joint venture earnings (undistributed)	18.1	17.0
Change in fair value of investment properties	38.0	128.8
Change in fair value of derivatives	5.8	4.4
Joint venture profit (undistributed)	61.9	150.2
SUPR share of joint venture profit	18.9	37.2

All free cash flow from the Sainsbury's Reversion Portfolio is used to amortise the bonds to a bullet maturity of £315m upon expiry in 2023





	Six months to 31-Dec-22 £m	Six months to 31-Dec-21 £m
EPRA net income from joint venture (undistributed)	7.4	6.2
Share of fair value gain on investment properties	11.5	31.0
IFRS net income from joint venture (undistributed)	18.9	37.2





	As at 31-Dec-22 £m	As at 30-Jun-22 £m
Portfolio valuation ⁽¹⁾	1,104.1	1,066.0
Rent receivable	35.1	29.9
Bonds notional value ⁽²⁾	(324.0)	(338.6)
Interest accruals & other liabilities ⁽³⁾	(57.2)	(61.3)
Book value	758.0	696.0
SUPR share of net assets	197.8	177.1
Purchase price ⁽⁴⁾	108.5	108.5



Valuation based on Cushman & Wakefield valuation report as at the period end (Bond principal amount £390.9m average interest rate 7%, yield to maturity 2.4% and future amortisation of bonds Includes deferred tax, pre stipulated payments, derivative and bond fair values

(4) Purchase price excludes acquisition costs.



Group	As at 31-Dec-22	As at 30-Jun-22
Loan to value (LTV)	40%	19%
Interest cover	3.6x	4.5x
Weighted average cost of debt	2.97%	2.64%
% of debt fixed or hedged	100%	61%
Cash and undrawn facilities (£'000)	206,909	492,400
Weighted average maturity of debt ⁽¹⁾	4 years	4 years
Unsecured credit rating (Fitch)	BBB+	BBB+





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Appendix: General

Investment strategy Board and Investment Adviser Key terms Share price performance Portfolio breakdown Inflation UK grocery sector Grocery locations Returns and comparables Addressable market



lmage: Tesco, Sheffiel

Open 24hrs

Pillars of our investment strategy





Board of Directors and Investment Adviser



New Board appointment

Sapna Shah Independent Director

Sapna Shah was appointed to the Board as a non-execute director as of 1st March 2023.

Sapna has 20 years of investment banking experience advising UK companies, including listed REITs and investment companies on IPOs, equity capital market transactions and mergers and acquisitions. Sapna is a Senior Adviser at Panmure Gordon Limited and prior to this held senior investment banking roles at UBS AG, Oriel Securities and Cenkos Securities. She has previously served on the advisory committee for a private solar energy company.

Sapna was appointed as a non-executive director of The Association of Investment Companies ("AIC") in 2021 and is a member of the AIC remuneration committee.

Supermarket Income REIT Board of Directors









Nick Hewson Chairman

Vince Prior Senior Independent Chair of Audit Director

Jon Austen Independent Committee Director

Cathryn Vanderspar Frances Davies Independent Director

Atrato Capital Senior Team

Investment Adviser to Supermarket Income REIT





Principal



Steven Noble CIO



Justin King

Senior Adviser





CFO



Chris McMahon IR Director







(I) There is no certainty that these illustrative figures will be achieved (2) Share register as at 29 March 2023, share price as at 29 March 2023 (3) Based on last publicly available KID, released in December 2022. (4) Portfolio transaction costs' outlined in the table represent the transactional costs to the Company in buying and selling underlying investments, including legal, broker and due diligence fees. They do not include Stamp Duty Land Tax (SDLT) associated with buying the investments as these are deemed to be an embedded component of the purchase price of the asset. The inclusion of SDLT within 'Portfolio transaction costs' would generate a total figure of 3.01% compared to 0.46% as shown within the table above.

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Share price performance

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Trading volume since IPO (£p)⁽²⁾



1) From IPO to 24 March 2023 including dividence

SUPERMARKET INCOME REIT

From IPO to 24 March 2023 monthly trading volumes

Past performance is not indicative of future results.

	Direct Portfolio – supermarkets	Direct Portfolio – non-grocery
Portfolio valuation	£1526m	£106m
Passing rent ⁽¹⁾	£86.2m	£9.3m
Net initial yield	5.3%	8.2%
WAULT	15 yrs	4 yrs
Vacant units	0	7
Average rent per sq.ft	£25	£17



80% inflation-linked rent reviews





80% inflation-linked rent reviews relates to the Direct Portfolio only, as at 31 December 2022. Weightings based on percentage of rent roll. Rent reviews based on current lease terms.

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UK grocery market - 20 years of resilient growth



) IGD channel forecasts

SUPERMARKET INCOME REIT

) Kantar data 4 weeks to February 2023 vs 4 weeks to February 2022

Discounters inflating quicker to preserve fine margins





Which? Supermarket Inflation Tracker. Inflation is annual, based on three-month periods compared with the same period the previous year.

UK grocery: national operators of significant scale

	78% of SU	PR portfolio Sainsbury's	Morrisons	WAITROSE	ASDA	∭≞ ALDI	1
No. of stores ⁽¹⁾	905	597	497	263	582	990	950
Market share ⁽²⁾	27.3%	15.2%	9.0%	4.7%	14.3%	9.4%	7.1%
	1		1				
Est revenue (£bn) ⁽³⁾	51.5	25.2	l 15.6	7.2	21.4	12.7	8.7
Margin ⁽⁴⁾	7.7%	7.3%	4.8%	5.7%	5.6%	<1%	1%
			I.				
Credit rating ⁽⁵⁾	BBB-/Baa3	-	B+/B2	-	BB-/-	-	-
SUPR's portfolio	1		 				
No. of stores	18	11	 5	8	2	3	-
% by value ⁽⁶⁾	50%	28%	 6% 	5%	2%	1%	_

- SUPR 000 SUPERMARKET INCOME REIT
- IGD data, includes hypermarket, superstores and supermarkets
- 2) Kantar data 12 weeks ending 19 February 2023
- 3) IGD forecast revenues for 2023
- As per latest company accounts available on Companies 6)
- House as at 29 March 2023 (Tesco, Sainsbury's and Morrisons: EBITDA margin)
- 5) Fitch/Moody's credit ratings for Tesco, Morrisons (Market Holdco 3) and Asda (Bellis Finco).

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Direct Portfolio based on 31 December 2022 valuations

Targeting strong trading grocery locations





Wolverhampton: sold to Tesco in 2020

Grocery location since 1980's with Safeway until Morrisons required to sell

Shortage of suitable alternative locations for Tesco

Alternative occupier demand key for weaker tenant covenants









IRR assumes flat valuation yields at 5.5%, inflation assumptions; RPI:3.5%, CPI:2.6% long run and ERV growth of 1.8%.

nflation-linked GILTs, 10 year GILTs and Tesco 2042 bond YTM data sourced from Bloomberg as at 29 March 2023

SUPR's addressable market



These figures are based on assumptions, estimates, opinions and hypothetical performance analysis, therefore actual results may vary, perhaps materially, from the figures contained here.

SUPR 000 SUPERMARKET INCOME REIT Based on IGD operator store estate sq.ft.. Market values based on assumed rent of £25 per sq.ft. and a 5.5% valuation vield.

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